

MICHIGAN, ILLINOIS &
OTHER NON-FAIR TRADE STATES



AFPD MEMBER EXCLUSIVE

Members with questions call the AFPD office at 1-800-666-6233



Technology • Supply Chain • Category Consultation

REBATE PROGRAM

New to the Midwest based on sales, Core-Mark is the largest c-store distributor in the USA

Earn monthly rebates!

Rebates will come in two (2) forms, a Non-Cigarette rebate and Cigarette rebate* based on volume purchases per invoice.

To qualify for both rebates, the customer must:

1. Purchase a minimum of \$1000 non-cigarette per invoice or total invoice greater than \$5000.
2. Customer must purchase weekly from Core-Mark International, Inc.
3. Customer must be current with payment terms.
4. Be currently participating in at least five Core-Mark Marketing programs. To be presented by Core-Mark sales representative.

Rebates will be sent out by AFPD

*Cigarette rebates will not apply in states with Fair Trade Minimums

NON-CIGARETTE REBATE

The entire invoice purchase amount determines the rebate percentage threshold level. The percentage, based on the chart below, is only applied to the non-cigarette purchases.

NON-CIGARETTE REBATE CHART	
INVOICE TOTAL	INVOICE REBATE
\$3,000 - \$3,499	0.25%
\$3,500 - \$3,999	0.50%
\$4,000 - \$4,499	0.75%
\$4,500 - \$4,999	1%
\$5,000 - \$5,499	1.5%
\$5,500 - \$5,999	1.75%
\$6,000+	2%

CIGARETTE REBATE

Cigarette base cost before rebate will be manufacturer list price. Rebates will not apply in states with Fair Trade Minimums. To qualify for cigarette rebates, customer must purchase a minimum of 25 cartons per week.

CIGARETTE REBATE CHART	
INVOICE QUANTITY (per week)	INVOICE REBATE
0-24 Cartons	\$0 per carton
25-74 Cartons	20¢ per carton
75-100 Cartons	30¢ per carton
101+ Cartons	50¢ per carton

Core-Mark will pay your annual AFPD membership dues every year for all those who qualify for this program as long as you remain a Core-Mark customer!

To sign up for this program, call the AFPD office at (800) 666-6233 or email info@AFPDonline.org

OHIO ONLY



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REBATE PROGRAM

New to the Midwest based on sales, Core-Mark is the largest c-store distributor in the USA

Earn monthly rebates!

Earn rebates based on volume purchases per invoice (cigarettes not included).

To qualify for rebates, the customer must:

1. Purchase a minimum of \$1000 per invoice or total invoice greater than \$5000.
2. Customer must purchase weekly from Core-Mark International, Inc.
3. Customer must be current with payment terms.
4. Be currently participating in at least five Core-Mark Marketing programs, which will be presented by a Core-Mark sales representative.

Rebates will be sent out by AFPD

Rebate Percentages:

The entire invoice purchase amount determines the rebate percentage threshold level. The percentage, based on the chart to the right, is only applied to the non-cigarette purchases.

NON-CIGARETTE REBATE CHART	
INVOICE TOTAL	INVOICE REBATE
\$3,000 - \$3,499	0.25%
\$3,500 - \$3,999	0.50%
\$4,000 - \$4,499	0.75%
\$4,500 - \$4,999	1%
\$5,000 - \$5,499	1.5%
\$5,500 - \$5,999	1.75%
\$6,000+	2%

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