A Tribute to AFD

Rep. Frank V. Wierzbicki, center, presented a special tribute to the Associated Food Dealers during AFD's recent food trade dinner. The joint Senate-House tribute was for services performed for the industry and contributions in behalf of consumers. Accepting the citation are chairman Phil Lauri, left, and president Louis Vescio.
Nothing downbeat here... no blue notes. That's because Pepsi-Cola delivers the happiest, rousingest taste in cola. Get the one with a lot to give. Pass out the grins with Pepsi... the happiest taste in cola.

Join The Pepsi People

...Feelin' Free
### OFFICERS - 1975

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<th>Name</th>
<th>Title</th>
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<td>LOUIS VESCIO</td>
<td>President</td>
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<td>PHIL LAURI</td>
<td>Chairman</td>
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<td>PHIL SAVERINO</td>
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<td>EDWARD DEEB</td>
<td>Executive Director</td>
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<tr>
<td>GEORGE N. BASHARA, SR.</td>
<td>Legal Advisor</td>
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### DIRECTORS

**TERMS EXPIRING DEC. 31, 1975**

- Stan Albus: Stan's Super Markets
- George Byrd: Byrd House of Meats
- Robert Coverson: Mardi-Gra Food Center
- Paul Felice: Felice's Quality Market
- Don Harrington: Meat-N-Place
- Gene Matti: Town Square Market
- Ray Shoulders: Shoulders Markets
- Leonard Tagliavia: Dan-Dee Super Markets
- Fred Weber: Short Stop Stores
- Gary Wing: Fisher's Markets

**TERMS EXPIRING DEC. 31, 1976**

- Alex Bell: Village Food Market
- Sidney Brent: Kenilworth Market
- Michael Giancotti: Auburn-Orchard Markets
- Donald Laroze: Food Giant Markets
- R. Jerry Prybylski: Jerry's Food Markets
- Allen Verbrugge: Verbrugge's Market
- John Welch: Hollywood Super Markets

**TERMS EXPIRING DEC. 31, 1977**

- Neil Bell: Village Food Market
- Thomas George: T-J's Food Center
- Sid Hillier: Shopping Center Markets
- Edward Jonna: Trade Winds Party Shoppes
- Moyed (Mike) Major: Publix Super Markets
- James Peabody: Peabody's Market
- William Thomas: Joy's Safeway Foods
- Thomas Violante: Holiday Food Center
- Harvey L. Weisberg: Chatham Super Markets

### REGIONAL OUTSTATE ADVISORS

- Sam Cosma: Atlas Super Market
- George Jerry: C. Jerry's Markets
- Jacob Grant: Farmer Grant's Market
- Jack Hamady: Hartly Food Stores

*Past Presidents*

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Outgoing AFD President Phil Lauri, left, was honored at the 59th Annual Food Trade Dinner by Michigan's Liquor Industry. Presenting the plaque for outstanding service to Lauri is John Luvera of Seagram's, who made the award in behalf of all of Michigan's liquor companies.
Memo from Faygo

BY MORTON FEIGENSON
president

For nearly six decades. That’s how long the Lauri family has been retailing Faygo.

“And Faygo, ever since 1966 when it began coming to us as a warehouse line,” said Phil Lauri, “has been a much bigger volume and far more profitable line for us than any store-door vended line.”

Nodding agreement, Paul Lauri, the younger of the two brothers who now own and operate the Lauri Bros. Super Market at 7811 Gratiot Avenue in Detroit, added:

“Gross margins with Faygo are not only greater, they are also a lot cleaner than the margins we can earn on pop lines that are still direct store-door delivered to us. Our net profit on Faygo is better because of the problems we don’t have with Faygo.”

PHIL AND PAUL LAURI, OWNERS AND OPERATORS OF THE LAURI BROS. SUPER MARKET ON DETROIT’S NEAR EASTSIDE.

Phil, who served last year as president of the Associated Food Dealers, and Paul are the sons of the late John Lauri who in 1919, after emigrating from Italy, opened a corner grocery at Chene and Monroe streets in Detroit.

John Lauri reputedly was an easy going man and his sons seem to have inherited the same trait. In any event, both say they like their leisure time too much to ever aspire to owning more than one store.

Discounting that the present Lauri store stocks some 5,000 items and is among the top three retail outlets in Michigan in liquor sales, Phil Lauri said:

“We’re happy just being corner grocers. We enjoy knowing nearly all our customers by their first names.

“They get the best possible honest-to-goodness deals from us, and that’s how we’ve built their confidence in our business.

“The families who shop our store think of it as a kind of center for their getting together with one another, for buying their groceries, their liquor, for cashing their checks—and for sometimes solving their problems. We’re proud of what we are to them.”

Said Paul Lauri:

“Naturally, we would prefer to get all our beverages through warehouse channels. When you measure the volumes in which soft drinks sell today, it’s for sure that the problems of dealing with a proliferation of vendors are bound to be overwhelming.

“There have been times when most of all we’d like to eliminate the problem which makes it necessary to hope that everybody who comes in and goes out the back door is honest.

“That kind of hope can too often put a heavy drain on store profitability.”

The Sounding Board

To the AFD:

On behalf of the members of the Select Committee on Nutrition and Human Needs, I want to thank the Associated Food Dealers for your recent participation in the hearing on the food stamp program. Your testimony was extremely useful to the Committee in coming to grips with the issues in this area. I appreciate your contribution to the success of this hearing.

Sen. George McGovern
Committee Chairman
U. S. Senate

Thank you very much for the award and plaque presented to me at the Associated Food Dealers’ trade dinner Feb. 18. It was a great pleasure to receive such an honor.

Rep. Frank V. Wierzbicki
House of Representatives
Lansing

On behalf of the Chairman and all the Commissioners, I want to express our appreciation for the thoroughly enjoyable evening at your association’s 59th Annual Trade Dinner. Please thank the officers, directors and the membership.

Thomas A. Van Tiem, Sr.
Commissioner

I sincerely wish to thank the Associated Food Dealers for the magnificent award you bestowed upon me at your most recent Annual Trade Dinner. I feel strongly that the community, the police, and association such as yours, working together, can go a long way to make Detroit a better place in which to live, work and enjoy the finer things of life. Again, I say thanks, and that we, the police, are at your service.

Philip G. Tannian
Chief of Police
City of Detroit

Invitation to Manufacturers, Brokers

All manufacturers and brokers are cordially invited to submit new products and merchandising ideas for publication in The Food Dealer. And remember, low cost, hard-hitting advertising in The Food Dealer reaches your important Michigan independent grocers, food chains, and beverage store operators. For advertising information and rates, phone (313) 542-9550.
AFD Trade Dinner Again A Big Success

Michigan’s food and beverage retailers, wholesalers, processors, manufacturers and allied distributors were on hand for the Associated Food Dealers’ big 59th Annual Food Trade Dinner held last month.

Featured speaker at the big event was the Detroit Police Chief Philip G. Tannian, who urged AFD and others to begin a statewide petition drive to change the state Constitution to allow police to hold professional criminals without bail. Tannian also called for consecutive sentences for convicted “professional” criminals, instead of the current practice of one sentence for all crimes committed.

Michigan Court of Appeals Judge George N. Bashara, Jr., who officially installed the AFD officers and directors, agreed with Tannian. The Appeals Court has many times upheld the conviction of criminals, Bashara said, only to be overruled by a five-man majority of the State Supreme Court. “If we want a change in the system, you must turn to the ballot box,” he said.

The new AFD president, Louis Vescio of Vescio Super Markets, Saginaw, assured the audience that he would launch or support any or all programs which prove to be in the best interest of the total industry, and not only to the association itself.

Toastmaster for the evening was AFD executive director, Edward Deeb.

Outgoing president Phil Lauri of Lauri Bros. Market was presented with a plaque for outstanding service rendered as the association’s president during 1974. Under his term, the association set records in all categories. Lauri was also honored by Michigan’s Liquor Industry, being presented with an award for outstanding service to his trade. Making the presentation in behalf of all of the liquor firms was John Luvera of Seagram’s.

The AFD was also honored with two presentations made by the Michigan Senate and House of Representatives (jointly) and the U. S. Dept. of Agriculture. Making the presentation on behalf of the Legislature was Rep. Frank Wierzbicki, and William Hairston in behalf of the USDA.

Tannian and Wierzbicki received outstanding service awards from the AFD for all of their assistance to the food distribution industry.

Those attending the big dinner were treated to the music of the fabulous Tommy Dorsey Orchestra.

At this time, the AFD wishes to thank publicly the various companies for helping to make the big night the success it was. First our thanks again to the Pepsi-Cola Company for hosting and sponsoring the cocktail hour for the tenth consecutive year; to

(Continued on Page 12)
There have been several investigations of late which are proving wilfull fraud involving Michigan's welfare-aid system.

One of the most aggravating problems for merchants concerns the issuance of second checks when a recipient claims her original check was stolen or lost.

Currently, it is the policy of the State of Michigan to issue a second check just 24 hours after the recipient makes a claim the first was lost or stolen. The State in this regard does not allow sufficient time even for the first check to clear the bank.

Consequently, when a second check is issued to a recipient who claims it was lost, and it is cashed, the retailer who cashed the original first check gets stuck for it, even if he legitimately took all the steps to prove it was cashed properly.

Further, just recently investigations by the State regarding practices of employees have uncovered fraudulent practices within the Department which handles welfare-aid checks.

A few years ago, the Associated Food Dealers met with officials of the Treasurer Department and the Department of Social Services to look into the matter, and revise current practices. We indicated at the time that if no action was taken, then the State should have to stand behind all checks it issued, and consequently suffer the losses, and not the merchant.

The time is ripe for the State of Michigan to look into the growing problem of fraudulent welfare-aid checks, and determine a new policy to help prevent fraud.

We have estimated in the past it costs the State, bankers and merchants several thousands of dollars. If the State truly wishes to reduce fraud and help save taxpayers dollars, this is the place they should start first.
If you're so rich, why aren't you smart?

So you're making a good salary. But you're not saving any of it. Instead, you want to go after the "big deal" that's going to make you a cool million. Maybe.

What happens if your big scheme goes sour? You've still got to get through the future. And, let's face it. Nobody can afford to take tomorrow for granted.

So maybe you'd better join the Payroll Savings Plan now. Just sign up at work. An amount you specify will be set aside from your paycheck and used to buy U.S. Savings Bonds.

That way, you can still afford to take a few financial risks, if that's your bag. But you'll always have a solid cash reserve to fall back on. And that's being smart.

Now E Bonds pay 6% interest when held to maturity of 5 years (41% the first year). Bonds are replaced if lost, stolen or destroyed. When needed, they can be cashed at your bank. Interest is not subject to state or local income taxes, and federal tax may be deferred until redemption.

Call us or stop in and pick your own!
2630 Riopelle • Detroit • WO 1-6561
(In the Eastern Market)

RETAILERS WHY FUSS?

LET THE A.F.D. PROCESS ALL YOUR COUPONS THRU OUR COUPON REDEMPTION CENTER
COUPONS MEAN CASH!

Drop Them Off or Mail To:
Associated Food Dealers
434 W. Eight Mile Rd. Detroit, Mich. 48220

MOVING?

PLEASE NOTIFY US
3 WEEKS IN ADVANCE
To Change or correct your address, send this form to:
Associated Food Dealers
434 W. 8 Mile Road
Detroit, Michigan 48220

To change or correct your address
ATTACH LABEL HERE
from your latest issue

Name _____________________________ (Please Print)
Company __________________________
New Address ________________________
City ______________________________
State __________ Zip __________
THE PRESIDENT'S CORNER

We Need A Trade Association MORE Today

By LOUIS VESCIO

Since man’s history began, he has found himself in the position of association with those with whom he had a common interest.

More often than not, the association would be so informal that the people involved would not recognize the fact that they had banded together. The desert nomad tribe protecting its oasis, the cliff dwellers of the west, and the walled city of the fertile crescent had in common the fact that they were protecting and preserving their way of life.

As society progressed and became more complicated, history traces the formation of governments to protect the lives and property of the people. Thus, we find that it is a basic instinct of the human race to band together when necessary to achieve a common purpose.

It was inevitable that the crafts and trades which supported a society would also find the need for cooperation. Today, we call this cooperation between business, trade associations, like our own Associated Food Dealers.

The concept of trade associations can be traced back for many centuries. There is at least one reference to a trade association in the Bible. It was located in the city of Ephesus and its “executive secretary” was a man named Demetrius. He had a problem of how to stop a decline in the business of his members who made silver idols. The declining business trend that caused him concern was precipitated then, as now, by a change in the thinking of the people and their buying habits.

Turning to the question at hand, “why have a food dealers association,” it is stating the obvious to say that people in the business of serving food and beverages to the public have their common problems.

Stated briefly, they must serve a variety of products that will have sufficient appeal to the public to result in their sale. At the same time, they must meet a multitude of requirements imposed by the wishes of society, government at all levels, and by nature herself in the form of sanitation.

Few, if any, individuals have the ability to cope with all the problems confronting them. At the same time, there are places where they are weak. By cooperating together, the best of abilities of all can be utilized.

The well established natural law of “the Survival of the Fittest” applies to the intangibles of life. As the natural forces of weather, wear and time buffet material things eliminating the weakest, in turn, so do the intangible forces of government, public opinion and progress bring changes in the business world.

It would seem obvious after analysis that only through an organized group as the Associated Food Dealers can people be brought together with a common problem and to solve that problem with competent leadership.

Without an association, there can be no effective organized effort at that level to promote the best interests of our entire industry.
The News is ahead of Detroit's other paper by 1,963,767 square meals a day.

In Detroit's all-important 6-county SMSA, The News delivers 208,468 more households than the Free Press every day. At 3 meals a day and 3 + people per household, that's a lot of opportunities to put your food on Detroit's tables. Especially since half of Michigan's food sales take place in the 6-county SMSA.

Smart food marketers know that to sell food in the Detroit area, their ads have to be seen in the Detroit area. Not in outstate places like Paw Paw and White Pigeon, where about 30% of the other paper's circulation goes. That's one reason why, last year, The News led the Free Press in ad lineage by more than 20 million lines.

The Detroit News
If your market's Detroit, your paper's The News.
Mandatory Pricing Bills In Congress

Mandatory item-by-item pricing bills have been introduced in both the U.S. Congress and State Legislature.

The bill numbers are U.S. Senate Bill 997 and U.S. House Bill 4551. The current bill pending in the State Legislature is 4646, and calls for mandatory item price markings for food products.

The subject of having all prices stamped or marked for sale has become a priority issue of the AFL-CIO Executive Committee. Already labor lobbyists and consumer organizations have banded together to support the measures.

From an industry point of view, the question now is increased productivity versus statutory labor restrictions. Some of the typical items which commonly are not now priced or marked in stores include milk, baby food, gelatins, cigarettes, soft drink, beer, ade drink powders, to mention a few.

Very Special Company

Some well-known names here. They’re products to be found on just about everybody’s shopping list. And they’re on those lists because shoppers have given them their complete approval.

This popularity stems from many, many things. Quality merchandise, good packaging, proper pricing and proper display, to mention but a few. We might also modestly add the role of the food broker.

To keep the consumer buying in any store, there’s a great deal of work that has to be done and we’ve concentrated our efforts on helping—being of service in the stores—with such assistance as product maintenance, rotating stock, giving a hand with shelf resets, out-of-stock reporting, production information, new item distribution ... and a great deal more.

We do all of these things with our experienced, dedicated staff of more than 60 professionals and our philosophy of “overservice” that’s aimed at performance sales.

We’re proud to be in the very special company of the products shown above. They’re our clients, many of whom have been with us for almost half a century. And there’s a reason. We’re a very special company, too. The Pfeister Company, 21415 Civic Center Drive, Southfield, Michigan 48076.

THE PFEISTER CO

Branch Offices in: Saginaw, Grand Rapids and Toledo.

AFD Extends Thanks To Governor, Mayors On Grocers Week

The Associated Food Dealers has extended its official thanks for the cooperation of Michigan Gov. William Milliken and the various Mayors around Michigan who proclaimed “Grocers Week” in their cities in behalf of the food industry. In addition to the State, the mayors included:

Frank J. Lada
Allen Park
Robert T. Kelly
Birmingham
Peter J. Tranchida
Center Line
John M. Harris
Dearborn Heights
Coleman A. Young
Detroit
Walter Bezz
East Detroit
Ralph D. Yoder
Farmington
Paul C. Visser
Flint
James J. Pampo
Fraser
James W. Lowe
Garden City
Matthew C. Patterson
Grosse Pointe Park
Benjamin W. Pinkos
Grosse Pointe Woods
Stephen J. Zervas
Hazel Park
Robert B. Blackwell
Highland Park
Edward Bivens, Jr.
Inkster
E. M. Karwoski
Iron River
Philip H. Conly
Jackson
Gerald W. Graves
Lansing
Virginia M. Solberg
Madison Heights
Milton “Pat” Munson
Monroe
Bert Vande Vusse
Mount Clemens
Donald E. Johnson
Muskogon
David H. Shepherd
Oak Park
Oliver M. Hanton
Port Huron
James P. Cline
Royal Oak
Donald F. Fracassi
Southfield
Carl Huffman
Traverse City
Ted Bates
Warren
AFD FOOD TRADE DINNER
59th Anniversary
A CAMERA-EYE'S VIEW
AFD Trade Dinner

(Continued from Page 5)

Warner Vineyards, makers of Cask Wines, for again providing the tasty dinner wines on the tables; and to Superior Potato Chips and Michigan Cottage Cheese for providing the snacks and chip dips during the cocktail hour.


Our thanks go out to the following firms who co-sponsored the evening’s entertainment: Faygo Beverages, Gohs Inventory Service, Grocers Baking Company, Grosse Pointe Quality Foods, Seven-Up Bottling Co., United Brokerage Company and Velvet Food Products.

We wish to also thank and acknowledge Robert Bowlus Sign Company for again supplying the attractive signs and banners.

The AFD, its directors and members, are truly grateful to the above companies, and to all the companies and their representatives who attended our big annual celebration. We look forward to seeing you all again at our Awards Banquet in September, and our big 60th Annual Food Trade Dinner next February, 1976.

Chiarelli’s Market, Lincoln Park, and an AFD member, is celebrating its 50th anniversary in June, since its founding by Ercole Chiarelli. Today, sons Frank and Al are the active managers of the market, but the senior Chiarelli is still involved in the business.

Harold M. Lincoln Company, an AFD broker member, has relocated to new offices. The new address is 11677 Beech Daly Rd., Redford, Mich. 48239. The mailing address is P. O. Box 39284, the same zipcode; and the new phone is (313) 255-3700.

Riyadh Kathawa, operator of Newport Foods Super Market, an AFD member, has begun his own wholesale company under the name Kathawa Imports of Detroit.
Four New Supplier Members Join AFD

The Associated Food Dealers, Michigan's largest food distribution association and service organization, representing over 2,600 members, wishes to welcome aboard four new supplier members to the association. Their names, addresses and phone numbers are as follows:


BROOKS SUN-GLO POP, soft drink bottler and distributor, 777 Brooks Ave., Holland, Mich. 49423; phone (616) 396-2371.

KATHAWA IMPORTS, distributor of a complete line of hosiery, 3626 Myrtle, Detroit, Mich. 48208; phone (313) 894-8288.

MARKS QUALITY MEATS, wholesale meat distributor, 1335 E. Fisher Freeway, Detroit, Mich. 48207; phone (313) 963-9663.

These new members, and all AFD supplier and service members, and advertisers, deserve your support and patronage. Please refer to the AFD Suppliers' Directory on Page 15 often. In fact, clip it out of The Food Dealer and post near your phone.

AFD Reaffirms Opposition To Secondary Boycotts

The Associated Food Dealers (AFD) has reaffirmed its position on secondary boycotts, opposing attempts to have merchants withdraw food and beverages from their stores.

The association, with over 2,600 retailers and suppliers, issued its statement in light of increased boycotting of area food and beverage dealers by members of the United Farm Workers Union in the greater Detroit area.

Michigan's largest food distribution association said the right to buy or not buy lettuce, grapes or wine belongs to consumers. "Store operators do not wish to stand judgement as to whether or not the UFW or the Teamsters Union is right or wrong."

Edward Deeb, the association's executive director, said consumers should not be deprived of their right to purchase whatever products they choose.

"Pressure on food dealers to withhold certain products from the marketplace has far-reaching consequences," Deeb said, "and is not in the best interest of the consuming public nor the free enterprise system."

The AFD said food and beverage merchants were innocent by-standers who just want to do their jobs the best they know how.

The association however, expressed its support of Senate Bill 285 in Congress which would amend the National Labor Relations Act to provide for free elections by farm workers.

"We feel the farm workers for too long have been denied their legitimate right to free elections." AFD said. "The bill before Congress provides farm worker rights for the first time."
Uniform State Tax Penalties In Effect

The various tax statutes administered by the Michigan Department of Treasury have been revised to provide uniform tax penalties and interest charges, and are currently in effect.

The following are various situations and tax penalties involved, for your information and records:

1—Failure to file or pay tax due: There shall be added a penalty of $5 or 5% of the tax, whichever is greater, if the failure is for not more than one month or a fraction of a month, with an additional 5% for each additional month or fraction thereof during which the failure continues, or the tax and penalty not paid, to a maximum of 25%. In addition to the penalty, there shall be added interest at the rate of 3/4% per month on the amount of the tax from the time the tax was due until the date of payment.

2—Failure or refusal to file an information return or information report: A penalty of $5 for each separate day the failure or refusal to file continues, up to a maximum of $200 per return.

3—Deficiency in payment of tax due resulting from errors or misinterpretation of the statute: Interest of 3/4 of 1% per month of the amount of the tax per month from the date the tax was due until paid.

4—Negligent or intentional disregard of the statute: A penalty of 10% of the tax, plus interest at the rate of 3/4 of 1% of the amount of the tax per month from the date the tax was due until paid.

5—Fraudulent intent to evade the tax: Penalty of 100% of the tax due, plus interest at the rate of 1% of the amount of the tax per month, from the date the tax was due until paid.

B. C. Holderied, deputy commissioner of the State Department of Treasury, said the necessary tax forms and instructions are being revised and printed, and will be distributed to all taxpayers.

'A Grain A Day'...

East Lansing—Some whole grain cereal, like that “apple a day”, may also keep the doctor away, reports Dr. Dale Romsos, a nutritionist at Michigan State University.

Whole grain cereals, high in fiber, starch and other complex carbohydrates, may be important for keeping blood cholesterol and triglyceride levels low, he said.

Elevated cholesterol and triglyceride—long associated with cardiovascular problems besetting Americans—traditionally has been correlated with large amounts of the simple sugar, sucrose (table sugar) in the American diet.

But, according to Dr. Romsos, Americans presently consume no more sucrose than they did 50 years ago.

“What Americans actually have done,” he explained, “is alter the relative amount of sucrose consumed so that it forms a larger portion of our diet in relation to complex carbohydrates.”

Until recently, experts were split into two camps, Dr. Romsos said.

Some believed that low amounts of dietary fiber were the cause of high blood cholesterol and triglycerides, but most scientists blamed high sucrose for the problem.

New experiments show that neither explanation was totally correct.

Both factors contribute to cholesterol-triglyceride troubles and an individual's genetic endowment also has an influence on the effects of diet, Dr. Romsos said.

Increased sucrose, he explained, has little or no effect on cholesterol levels. However some people, because of genetic factors, display increased blood triglyceride levels when on a high sucrose diet.
Support These AFD Supplier Members

**DAIRY PRODUCTS**

- The Boston Dairy Co. 353-9191
- Detroit City Dairy, Inc. 368-5511
- Detroit Pure Milk (Farm Maid) 637-6000
- Grocer's Dairy (Grand Rapids) 616-2110
- Gunns Dairies Company 885-7500
- Don Johnston Dairy 646-5398
- Land O'Lakes Creameries 834-1400
- McDunnell Dairy Company (313) 232-9193
- Melody Dairy Company 557-3800
- Ny-Best Distributors (616) 694-2364
- Seal-Dairy Company (419) 892-5481
- Lous Serar & Company Milk-O-Mat 664-5050
- Chas. H. Shurtleff & Son 664-1207
- Sheffer's Lucious Cheese (616) 736-2639
- Stroh's Ice Cream 961-8540
- Twin Pine Farm Dairy 584-7000
- United Dairies, Inc. 658-7900
- Panther Dairies, Inc. (419) 497-2611
- Wes's Quaker Maid, Inc. 883-6550
- Ira Wilson & Sons Dairy

**COUPON REDEMPTION CENTER**

- Associated Food Dealers (313) 542-9580

**DELICATESSEN**

- Detroit City Dairy, Inc. 368-5511
- Home Style Foods Company 347-2207
- Dulski Deli Foods (Quaker) 891-5276
- Specialty Foods (313) 331-3447

**EGG AND POULTRY**

- City Poultry Company 940-3000
- Eastern Poultry Company 875-4040
- Belding Farm Eggs 835-8225
- McCully Egg Farm 455-4840
- Oxtone Poultry Farms 833-1847
- Water Wonderland Egg Corporation 789-8700

**FISH AND SEAFOOD**

- All Cereal Foods 784-5427
- Detroit Fish Company 963-7885
- United Fish Distributors 962-6585

**FRESH PRODUCE**

- Andrews Bros. of Detroit 341-4700
- Casablanca Bros. Produce Company 921-3400
- Jasen & Kunkel Company 418-1535
- North Star Produce 463-3484

**ICE PRODUCTS**

- Detroit City Ice 921-3003
- Panco, Inc.

**INSECT CONTROL**

- Rose Eliminating Company 834-9300
- Vogel-Ritt Pest Control 834-6500

**MANUFACTURERS**

- Del Monte Foods Company 564-6977
- Diamond Crystal Salt Company 399-3737
- General Mills, Inc 356-6419
- Kraft Foods 964-5300
- Mario's Food Products 923-3606
- Morton Salt Company 834-6173
- Prince Macaroni of Michigan 372-9100
- Kellogg Purina Company 473-5800
- Red Pelican Food Products, Inc. 921-2500
- Roman Clay Products 991-0700
- Rosenthal-Cheslak Corp 261-2100
- Schmidt Noodle Company 921-2053
- Sheld Bartus Foods, Inc.
- Velvet Food Products 937-0600

**MEAT PRODUCTS, PACKERS**

- Ed Barnes Provisions 962-7377
- Broome Sausage Company 922-9627
- Chiver Meats Company 833-9050
- Detroit Veal & Lamb, Inc. 962-8844
- Bob Evans Farms, Inc. 422-8000
- Feldman Brothers 953-2293
- Hartung Meats (313) 330-1779
- Frederick Packing Company 832-6080
- Glendora Foods Company 592-9773
- Guzzardo Wholesale Meats, Inc. 321-1703
- Harting Meats 832-2800
- Herzl & Company (616) 456-7235
- Hygrade Food Products Corp. 456-2400
- Kitchy Packing Company 831-1360
- Kowalski Sausage Company 873-8200
- L. K. I. Packing Company 832-1590
- Marks Quality Meats 963-4663
- Oak Package Company 488-2140
- Pete Co. Company (Ypsilanti) 274-3133
- Peske Sausage Company 368-3310
- Peter Ecklund Meats, Inc. 531-4866
- Peters Sausage Company 271-8400
- Pope's Packing Company 365-8060
- Primack Packing Company 237-0687
- Regal Packing Company 875-6777
- Rusty's Eggs 836-2340
- Van Dyke Fish Company 875-0766
- Weeks & Sons (Richmond) 727-2525

**WINTER SAUSAGE MANUFACTURERS** 779-9080
- Wolverine Packing Company 965-1533

**MEDIA**

- The Daily Tribune, Royal Oak 541-3000
- Detroit Free Press 222-4000
- The Detroit News 222-2000
- The Detroit News (6th) 463-1501
- The Oakland Press 322-9181
- Port Huron Times Herald

**WJZ-TV** 657-9000

**NON FOOD DISTRIBUTORS**

- Ark Distributors Company 349-9300
- Camden Basket Company, Inc. (517) 368-5211
- Campbell Soup Company & Supply 640-8360
- Herr's Mountain Pet Products 993-9200
- Children's Food Products 682-7588
- Household Products, Inc. 682-1400
- Hines, Galore, Inc. 939-7910
- Kathawa Imports 849-8288
- New York City, Inc. 953-6960
- Rust Craft Greeting Cards 534-4464

**OFFICE SUPPLIES, EQUIPMENT**

- City Office Supplies, Inc. 885-5402

**POTATO CHIPS AND NUTS**

- Better Made Potato Chips 925-4774
- Dachner (New Era Chips) 943-4393
- Thrift® Milk Chocolate 271-3000
- Karl Nut Products Company 541-4180
- Kruis Sweets USA, Inc. 341-1010
- Superior Potato Chips 834-0840
- Tom's Toasted Products 626-6680

**P R O D U C T I O N**

- Action Adv., Dist. & Mailing Company 964-4600
- Bonwee Display Company (signs) 278-6288
- Green Giant Graphics
- Sperry & Huschinson Company 474-3124
- Standard Oil, Working Distributing
- Steve Advertising Company 956-8585
- Top Job Enterprises 352-9550

**REAL ESTATE**

- Casey Associates, Inc. 357-3210
- RENDERS
- Detroit City Rental Company 928-7400
- Detroit Rendering Company 971-2500
- Wayne Soap Company 842-6602

**SERVICES**

- Akers Refrigeration 557-3262
- Atlantic Saw Service Company 965-1295
- Brush Arbor Farming Company 991-1590
- Gulliver's Travel Agency 965-3621
- Interstate of Detroit 526-9800
- Keene Pittsburgh-Erie Saw 835-0913

**SPICES AND EXTRACTS**

- Frank's Inc. 833-8500
- Rafi Silver Company 962-6473

**STORE SUPPLIES AND EQUIPMENT**

- Almor Corporation 930-0650
- Beggs & Lilly Company 921-3400
- Butter & Packing Company 961-1250
- Double Check Distributing Company 352-4228
- Kitchy Packing Company 831-1360
- Husmann Refrigeration, Inc. 398-3232
- Michigan Clothing Company 765-465
- Great Lakes Cash Register, Inc. 383-3523
- Hubert Manufacturing Company 542-2864
- Lapear Paper & Twine Company 921-3834
- Liberty Paper & Bag Company 921-3400
- Master Butcher Supply Company 961-7666
- Merchants Cash Register Co. 351-3808
- Midwest Refrigeration Company 566-6341
- National Cash Register Company 390-3100
- National Market Dept. Co. 546-0900
- Pappas Cutlery & Grindgen 965-3872
- Square Seal Heating & Cooling 962-2345

**TOBACCO DISTRIBUTORS**

- Fontana Brothers, Inc. 897-4000
- Quiel Tobacco Company 557-4838

**WAREHOUSES**

- Detroit Warehouse Company 491-1500

**W H O L E S A L E R S, FOOD DISTRIBUTORS**

- Center Grocery Company 235-0605
- Continental Paper & Supply Company 894-6300
- Grote Pools Quality Foods 871-4000
- Karp Wholesale Food Company 840-6300
- M & B Distributing Co. (1) 239-7689
- Northeastern Food Company 948-0600
- Raskin Food Company 856-1566
- The Retail Shop
- Salsman Stores, Inc. 455-1400
- Super Food Services, Inc. (517) 823-8421
- United Skin Care Group
- Viking Food Stores (616) 722-3151
- Abner A. Wolf, Inc. 584-0600
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