AFD BOARD MEMBERS express interest in economic development opportunities for retailers during a recent meeting with Detroit’s Mayor Coleman Young. Pictured above, seated, left to right: AFD President Tony Munaco, Edward Deeb and Mayor Young. Standing, left to right: Mayoral aide Malcolm Dade, Jerry Yono, Lafayette Allen, Jr., AFD legal counselor Peter Bellanca and Willie Cooper.
Catch that Pepsi Spirit. Drink it in!
AFD Forwards Concerns On Agent Commissions, Procedures To Lottery Bureau

In a meeting with officials of the Michigan State Lottery Bureau, the Associated Food Dealers of Michigan (AFD) called on the bureau to create greater financial incentives for the 1,200 lottery agents who are responsible for the sales success of the state's lottery.

To date, the retail lottery agents have handled over $3 billion in lottery ticket sales since the inception of the program in 1972.

The food dealers association expressed its concern to Lottery Commissioner William Nugent that, due to inflation and rising costs, lottery agent commissions have been reduced while costing retailers more to handle the lottery sales.

AFD also recommended that formal procedures be developed between the Lottery Bureau and the agents, specifying how application for licenses will be processed, establishment of operating procedures, and how special problem situation will be handled.

Meanwhile, AFD had praise for the work Nugent and the Lottery Bureau staff are doing. "The Bureau has been most sensitive to the needs of lottery agents from the beginning. It is our hope we can continue to communicate problems as they occur and develop guidelines where needed," said Edward Deeb, AFD executive director. "We also hope the bureau will take another look at how inflation and rising operating costs chip away at lottery agent commissions."
Off The Deeb End

EDWARD DEEB
AFD Executive Director

AFD CREDIT UNION

After two years of planning and implementation, the Michigan Financial Institutions Bureau has approved the expansion of the former Chatham Employees Credit Union into the newly chartered AFD Credit Union.

This should prove a real benefit to the owners and employees of all member stores and companies of the Associated Food Dealers, and continues credit union services to Chatham Super Markets employees.

Those of you familiar with credit unions realize to begin with two immediate features for belonging to and supporting: one, high yield interest bearing savings accounts, and two, low interest loans. These features and many others are now available to all owners and employees of AFD member’s firms. They include:

Savings insured by the Federal government to $100,000; no-cost payroll deduction for a person who wants to place a contribution into their account; direct deposit service (internally) through payroll, or on your own (externally); CU service centers throughout Detroit and other out-state cities; $2,000 free life insurance on the first $2,000 you place into a savings account; etc.

There are several graduated interest-bearing savings accounts, which typically pay one-fourth of one percent more interest than banks do. Regular: 6%; $1,000 and over: 6 1/2%; $3,000 and over: 7%; $5,000 and over: 7 1/2%; $7,500 and over: 8%, plus a money market program, all-savers certificates, IRA and Keogh plans.

Loans at attractive rates will also prove valuable to CU members. There is a 12% loan on new products and equipment with title (as cars); 15% loans on any other type of purchase. Also, there is up to $2,500 in 15% loans on any other type of purchase. Also, there is up to $2,500 in revolving credit to those members who qualify, also at the 15% rate.

In addition, there is no-charge financial analysis available; no-charge certified checks; and no-charge notary service among other advantages.

The real advantage of a credit union is that the CU returns back to its participating members 95% of all interest earned on a pro-rata basis because it is a non-profit organization. Those participating are part owners through their shares, have a say and are involved in electing your own representatives to the board.

The AFD Credit Union is your own credit union. Take advantage of these wonderful new services now available to you.
Michigan, we're giving your business a whole new twist.

Get ready, Michigan retailers. New twist-off top bottles of Budweiser and Busch are now ready for delivery. And that's better for you, your customers and Michigan.

**More soles for you.**

These new twist-off top bottles are a proven winner! Customers like the ease of the twist-off cap. And the more attractive bottles. Test market results right here in Michigan have already shown a significant sales increase.

**More convenience too.**

These new twist-off bottles help ease your backroom handling problems. Because now all Anheuser-Busch bottles—Budweiser®, Budweiser® Light, Michelob® , Michelob® Light, Busch® and Natural Light—can be placed together in one carton. No more time-consuming sorting. And that saves you time and money.

**Better for the environment too.**

These new twist-off bottles of Budweiser and Busch have one more benefit too. They're completely reusable. Which means they help preserve Michigan's environment by saving precious energy.

So start ordering Budweiser and Busch in their new twist-off top bottles today. By working together, we'll help keep Michigan a cleaner place to live. And that way we all share in the profits.
COUPONS BECOMING A NUISANCE TO MARKET OPERATORS

Last Winter, the U.S. Postal Authorities had a reputable national advertising agency run a fictitious advertisement for a fictitious product known as “Attract” shampoo.

As a result, it was recently reported on NBC-TV nationally that some 6,000 retailers across the country accepted coupons for the non-existent Attract shampoo, and thus, an investigation was underway.

The postal people came under some criticism for its scheme which some even said was “entrapment.” The daily newspapers which ran the ads were concerned too. They had run the ad because of the fine reputation of the ad agency, and of its client the U.S. Post Office, but were unaware of the non-existent product.

Most retailers who legitimately redeem coupons were concerned because oftentimes, during the busy peak hours, cashiers simply tabulate the total of coupons from shoppers without verifying the products. Under these circumstances, it is understandable a coupon or two could be accepted without any wilful attempt to defraud a manufacturer or the post office.

What has not been reported through the public news media is that coupons by and large have become a nuisance to retailers. They are a problem because it requires retailers to (1) make an accounting of coupons being redeemed; (2) must adjust cash and verify it against coupon payments; (3) slows up the checkout lines because of extra handling and verification; and (4) is costly in it takes a while to receive money for coupons being redeemed.

Most retailers would prefer manufacturers who redeem coupons to relieve them of these extra burdens in running their stores, by offering consumers discounts directly in the price of the product, or coupons sent in directly to manufacturers.

Interestingly, in England, if a retailer handles a particular brand of product, and a shopper presents a coupon for that brand, the retailer must accept the coupon — and the manufacturer re-pay the retailer — even if the shopper does not buy the product!

In the end, it is hoped that the postal authorities will certainly come to understand the problem of coupons as they involve retailers.

Unfortunately in recent times, the burden of verifying coupons has fallen onto retailers, instead of manufacturers as it once was when coupons first started appearing. Manufacturers should devise a simple means for verifying coupons themselves, instead of placing another burden of red tape onto the retailers.

What do you think? If you have additional thoughts and ideas send them to the Associated Food Dealers, 125 W. Eight Mile, Detroit, Mich. 48203.
"The Best In The House"
THE TOUSSANT CASE: A NEW EMPLOYEE RIGHT

Prior to the growth and expansion of the union movement in the United States, employers exercised the right to hire and fire at will. Unless a specific contract had been made, employees could be terminated with or without just cause. The thrust of American unionism has always been job security, and those employers who have agreed to union contracts have given to their employees a right to expect continuing work so long as they did an acceptable job.

Those employers who have union contracts know that in order to terminate one of their union employees, good cause must be shown or the employer will be made to respond to a grievance and, ultimately, arbitration of the issues. It is entirely possible that an employer will be made to respond to a good cause must be shown or the employee has a claim, if he is terminated by his employer without just cause.

The burden of proving that the employee was discharged for just cause is on the employer, and if a terminated employee succeeds, the employer may be liable for damages such as lost wages and benefits. Damages for mental anguish or emotional stress are not awarded as a rule, but could be if the conduct of the employer was intentional and malicious.

To avoid the potential for lawsuits or damages under the rule of the Touissant case, an employer can take certain steps: the most obvious is not to make any statements to any employees which could be interpreted as an assurance of continued employment so long as the employee continues to work satisfactorily. Since a question of oral representation is almost impossible to defend against, an employer could require an employee to acknowledge, in writing, that the employment is by choice of the employer and employee and can be terminated at any time by either party. Such a statement could be included on all applications for employment.

The application could state that the employment of the applicant can be terminated with or without just cause at either party's option. The notice should also include an understanding that this condition of employment can only be changed by the employer and in writing. If the employer publishes any rules, practices, or other policies relating to the conditions of employment of his employees, then this notice should also be included.

The adverse effect, of course, by publication of such a notice, would be on the recruiting or hiring efforts of the employer. An applicant seeing this type of notice can deem his job as being insecure. Such a clause in an employment application or in published policies of employment could be used by an organizing union against the employer as evidence that no job security exists without a union.

Whether or not any of the foregoing steps should be taken by an employer depends on the present employment climate of the employer and the overall labor relations conditions at the place of employment.

Before any of the foregoing actions are taken, each employer should consult with their attorney or labor relations consultant to establish a plan of action that is in dealing with the Touissant case issues.

Do you know anybody who SHOULD be an AFD member, but isn't? TALK TO HIM!
We don’t aim to make the most beer, only the best!
If you expect to hold costs down, you’ve got to work at it.

At Blue Cross and Blue Shield of Michigan, we do.

No one is doing more than we are to fight the rise in health care costs:

- Our 20 cost containment programs last year saved subscribers more than $823 million.
- In high cost areas of the state we’ve frozen physician maximum payments at 1978 levels for the past three years.
- We work to keep the rate of hospital budget increases to less than the inflation rate.
- We increased our productivity 10% last year and plan a 9% increase this year.
- Our administrative expenses to process 55 million claims, answer 3.8 million inquiries, and conduct a $3.2 billion a year business are only 5.7%, far lower than any commercial carrier.

Much more needs to be done, and escalating costs are everyone’s responsibility — hospitals, physicians, providers of service and, yes, even the patient. If we all work together to hold down costs, the bottom line will be greater value for your health care dollar.

It’s good to belong.
EVERY NIGHT'S SATURDAY NIGHT!

VIDEO! The New Way To Go!

BIG PROFITS FROM ONLY 3-SQUARE FEET OF FLOOR SPACE!

- Lease or buy your own games
- No big cash outlay
- Be your own boss
- Count your own cash
- Free delivery and set-up
- Service contract included
- Extra tax benefits
- All newest games as available

AND YOU CAN BUY YOUR OWN GAME FOR $1.00 (One dollar) AFTER 11-MONTH LEASE!

Call us for additional information, or visit our video games showroom — 9 to 6 — Mondays through Fridays.

PREFERRED MARKETING INC.
17360 W. Eight Mile Road, Southfield, MI 48075
PHONE (313) 569-4042
"WE ARE PREFERRED!"
CHECK OUT THE BENEFITS.

Join the many large and small-sized A.F.D. members already in the program that's professionally designed just for us.

It's easy to wrap up the details! For more information, call

A.F.D. agent
K. A. Tappan & Associates, Ltd.,
(313) 354-0023
or the A.F.D. office.
(313) 366-2400

Program administrator:

Creative Risk Management Corporation
Its nice when people know your name.

According to a recent study of well-known national trademarks by Public Relations Journal, Elsie was the most widely recognized. Over 93% of the people questioned identified Elsie with Borden. For forty years, people have associated Elsie with Borden quality. She represents the flavor, freshness and value we’ve built our name on. And we’re proud of the fact that she’s so well-known. If it’s Borden, it’s got to be good.
At The 66th Anniversary Banquet

AFD BOARD MEMBERS AND WIVES stand behind the unique AFD blue ice carving which was provided by Midwest Ice Company. Left to right, are: Representative and Mrs. Ted Stopczynski; Senator Gil DiNello; Mr. and Mrs. Jamal Shallal; Mr. and Mrs. Jerry Yono; Tony Munaco; Mr. and Mrs. Larry Joseph; Ed Deeb and Mr. and Mrs. Don Harrington.

IN THE PHOTO BELOW, AFD President Tony Munaco takes time out to pose with some of the dignitaries who attended our trade dinner. Left to right, are: Sheriff William Lucas; Munaco; Senator Mike O'Brien; Wayne County Commissioner James Rashid and attorney James Bellanca.

CUT COSTS

BUDGET WISE BAKERS

BUY CLABBER GIRL

...Exclusively known as the baking powder with the Balanced Double Action!

WHY FUSS WITH COUPONS
WHEN THE AFD COUPON REDEMPTION CENTER CAN DO THE JOB FOR YOU?

Mail your coupons or drop them off at:

- Associated Food Dealers
- 125 W. Eight Mile Road
- Detroit, Michigan 48203

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Scot Lad Foods

is now serving more and more
independent retailers
in “AFD Country”

Phone Gary Bishop, at Lima,
to learn how Scot Lad’s competitive edge
can work for you!

Phone toll free: 800-537-7738
PERFECT WEATHER and an excellent turnout marked AFD's 7th Annual Golf Outing at Hillcrest Country Club. Posing for the photographer before teeing off, are, left to right: AFD member Al Albert of Al’s Salvage Grocery; Sam Sanom; Alex Mashour and Fred Metry.

WAITING FOR THE OTHERS to round out their foursome, are, AFD President Tony Munaco, on the left, and his guest and golfing partner Joseph Buffa. That's Golf Chairman Iggy Galante on the right.
MERCHANTS CASH REGISTER CORPORATION

PRESENTS

"The OMRON Profit Centers"

SUPERMARKET CASH REGISTER
CONTROL SYSTEMS

Increase Profits!
Reduce Losses!

DESIGNED FOR MODERN SUPERMARKETS
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FEATURES AVAILABLE:

- Automatic Tax
- Cashier Reports
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- Taxable and Non-taxable
- Food Stamp Control
- Memory Protection
- Training Mode
- Consolidation
- Check Endorsing
- Manager Console
- Computer Interface
- Scanning (UPC Code)
- Automatic Change
- Scale Interface
- Negative Check File
- Price Look-up
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- Validation

AND MUCH, MUCH MORE!

MODELS FROM $595 · FINANCING AVAILABLE · TRADE-INS ACCEPTED

Call FOR FREE SURVEY AND DEMONSTRATION

Merchants Cash Register Corporation

(313) 255-3600

19631 W. 8-Mile Rd., Detroit 48219
Thirty-Four New Supplier Members Join AFD

The Associated Food Dealers, Michigan's largest food and beverage association representing over 3,200 members, wishes to welcome aboard these 34 new supplier members to the Association. Their names, addresses and phone numbers are as follows:

J.M. BELLARDI & ASSOCIATES, sales agents for grocery and packaging supplies, 28925 Harper Ave., St. Clair Shores, Mich. 4808); phone (313) 772-4100.

ABE CHERRY DISTRIBUTORS, (alcoholic beverage) distributors, 1791 Bellevue, Detroit, Mich. 48207; phone (313) 923-0044.

ALLEN BISCUIT COMPANY, distributor of bakery products, 5909 Chene, Detroit, Mich. 48211; phone (313) 924-8520.

CREATIVE RISK MANAGEMENT CORP., underwriters of various group insurance programs, 34820 Harper Ave., Mt. Clemens, Mich. 48043; phone (313) 792-6355.

DETOUR BANK AND TRUST COMPANY, financial institution, 211 W. Fort Street, Detroit, Mich. 48226; phone (313) 222-3898.

AL DEUEL TROUT FARM, fisheries and seafood distributor, 71201 Coon Creek Rd., Armada, Mich. 48005; phone (313) 784-5427.


FINANCIAL AND MARKETING ENTERPRISES, sales packagers and merchandisers, 28727 Dequindre, Madison Hts., Mich. 48075; phone (313) 547-2813.

FLINT OFFICE SUPPLY, office supply sales company, 2918 S. Dort Hwy., Flint, Mich. 48507; phone (313) 235-0676.

HAMILTON FISH COMPANY, fish and seafood distributors, 1901 Brewster, Detroit, Mich. 48207; phone (313) 832-6100.

J.N.D. ASSOCIATES, meat brokers, 5448 Hammersmith, W. Bloomfield, Mich. 48033; phone (313) 661-2121.

JAYS FOODS, INC., snack food producer and distributor, 825 E. 99th Street, Chicago, Ill. 60628; phone (312) 731-8400.


McINERNEY'S SYRUP COMPANY, syrup processors and distributors, 23689 Research Dr., Farmington, Mich. 48024; phone (313) 477-6333.

MICHIGAN FOOD SALES, fish and seafood distributors, 16901 Harper, Detroit, Mich. 48224; phone (313) 882-7779.

J.B. NOVAK & ASSOCIATES, food brokers, 69505 Saxon Dr., Romeo, Mich. 48065; phone (313) 752-6453.

PEPPERIDGE FARMS DISTRIBUTORS, local distributors of Pepperidge Farms products, 52 Elmsford, Clawson, Mich.; phone (313) 435-2145.


QUAKER OATS COMPANY, manufacturer and distributor of a variety of food products, 4190 Telegraph Rd., Bloomfield, Mich. 48013; phone (313) 645-1510.

QUALITY INVENTORY SPECIALISTS, inventory company, 15749 Flanagan, Roseville, Mich. 48066; phone (313) 771-9526.


RELAY CORPORATION, coffee service and vending machine company, 32775 W. Eight Mile Rd., Livonia, Mich. 48152; phone (313) 477-3500.

S & M BISCUIT DISTRIBUTING CO., distributor of Stella D'Oro and other products, 12300 Conant, Detroit, Mich. 48212; phone (313) 893-4747.

SQUIER SASH & SCREEN CO., window and glass specialists, 19678 Harper Ave., Detroit, Mich. 48236; phone (313) 882-5697.

TOCK, BRIDGE & ASSOCIATES, insurance specialists, 2211 E. Jefferson, Ste. 605, Detroit, Mich. 48207; phone (313) 259-0655.

UNITED STATES COLD STORAGE, complete warehouse facilities, 21740 Trolley Industrial Dr., Taylor, Mich. 48180; phone (313) 295-1710.

VASARA MEATS, LTD., distributor of a variety of meat products, 18057 Cedarlawn, Fraser, Mich. 48026; phone (313) 673-9928.


JOHN L. WARD & COMPANY, building contractors, 167 Lake Park, Birmingham, Mich. 48009; phone (313) 645-1677.

JOHN WEST & ASSOCIATES, broker and manufacturers representative, 5125 Elkin Rd., Union Lake, Mich. 48085; phone (313) 360-0536.

WILSON BUSINESS MACHINES, distributors of computers and other types of business machines, 2566 Hallwood Court, Farmington Hills, Mich. 48164; phone (313) 478-7700.

MAURICE A. (MAURY) YOUNG CONSULTANT, consultant to the food and beverage industry, 22597 Brookdale, Farmington, Mich. 48024; phone (313) 477-1111.

ZACK ENTERPRISES, distributor of store equipment products, P.O. Box 2153, Farmington Hills, Mich. 48018; phone (313) 554-2921.

These new members, and all AFD supplier and service company members, and advertisers, deserve your support and patronage. Please refer to the AFD Suppliers' Directory in this publication. For convenience sake, post near your phone. To keep up to date, use the Directory from each new issue of The Food Dealer.
Support These AFD Supplier Members

Unless indicated otherwise, all phone numbers are in area code (313)

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**ASSOCIATIONS**
- Aluk Food Council 512-1127
- Bakers Institute 924-8520
- Archery Cookies 533-2417
- Avery Bakers 522-1100
- BAC Distributors 843-2898
- Entontronics 484-9525
- Grenn Creek Bake Co. 896-2400
- Grocer's Choice (Canned Fresh) 537-2747
- Independent Biscuit Company 584-1110
- Miller's Bakery, Inc 967-2200
- Me & Mine Bakery 882-5745
- Panera Bread 720-1800
- Fred Sanders Company 866-7500
- Schlarb Bakers 517-366-1610
- B & B Distributing Company 805-1110
- Stella D'Oro Cookies 893-4476
- Tensuke 896-3400
- Very Best Baking Company (1) 873-9828

**FISH & SEAFOOD**
- Al Deul's Fresh Foods (1) 794-5427
- Great Lakes Fish & Seafood 366-5050
- Hamilton Fish Company, Inc. (1) 822-9119
- Michigan Fish Sales 882-7779

**FLORISTS**
- Livestock-Florivest 933-0081

**FRESH PRODUCE**
- Ceramativo Bros., Inc. 567-9065
- Casimano Brothers Produce Company 771-7100
- Hadley Fruit Orchards 569-7030
- H.H. Claccini, Inc. 122-1222
- Tony Serra & Sons Produce 756-9791
- Fuji Freezing & Sliced 390-2200

**ICE PRODUCTS**
- Midwest Ice Company 968-7800

**INVENTORY, TAXES, BOOKKEEPING**
- Abood Inventory Specialist 362-3110
- Approved Inventory Specialists Co 353-2722
- Vanadium Pools & Spas 586-1005

**INSURANCE, PENSION PLANS**
- Blue Cross, Blue Shield of Michigan 229-8000
- Ward S. Campbell, Inc. (1) 531-9190
- Circle Care Insurance 530-5033
- Quality Insurance, Inc. 771-9528
- George R. Shaner, CPA 474-2000
- Washington Inventory Service 557-1272

**LAKE FIRMS**
- Stability, Resto DeLete 882-1100

**LEASING COMPANIES**
- Atlas Auto Lessing 353-3100

**MANUFACTURERS**
- Carnation Company 851-8480
- Del Monte Fruits & Foods 769-1777
- General Foods, Corporation 427-5500
- General Mills, Inc. 364-1140
- Green Giant Company (313) 879-0281
- Kellogg Co. 855-1060
- Kraft Foods 557-3210
- McNelley's Suny Company 477-0333
- Nabisco, Inc. 478-1400
- Pratice & Garvey Company 772-0900
- Quaker Oats Company 845-1810
- Rustic Pizza Company 477-5805
- Red Pelican Foods, Inc. 219-2500
- Shedd Foods 886-8700
- Vetoit Food Products 937-0600

**MEAT, DUCKS, PORKERS**
- Ed Barnes Productions 567-7337
- Diet Meals 651-2739
- Diet Vendi & Vendi, Inc 961-2749
- Flint Sausage Works (Bays) (111) 239-2179
- Frederick Packing Company 832-6809
- Glendale Foods 962-9793
- Gourmets Whole Foods, Inc 832-2080
- Hurley & Company (610) 459-7235
- Hygrade Food Products 464-2400
- J.R.S. Associates (11) 861-2121
- J.G. Foods Products 296-7330
- Kowalski Sausage Company, Inc. 873-9200
- L.K.L. Packing Company 845-2900
- Oscar Mayer & Company 421-9030
- M.A & G Foods, Inc. 893-4228
- Maxwell Foods, Inc. 923-9000
- Metro Food Products Co. 369-1120
- Midwest Sausage & Correct Beef 785-8183

**MEDIA**
- The Daily Tribune, Royal Oak 541-3000
- Detroit Free Press 222-2000
- The Detroit News 368-2400
- Food Dealer Magazine 541-7900
- Observer & Eccentric Newspapers 951-2300
- Detroit Hums Herald 786-0190
- WDIV-TV 227-0444
- WJBK-TV 222-2636

**NON-FOOD DISTRIBUTORS**
- Cleanway Products 534-8400
- El Ray Distributors Co. 601-3838
- House of Products, Inc. 682-1400
- Ludington News Company 569-7030
- Warner Military Arts Supplies 965-9711

**OIL & LUBRICANT DISTRIBUTORS**
- City Office Supplies, Inc. 865-5402
- First Office Supply 233-0875

**POTATO CHIPS & NUTS**
- Better Made Potato Chips 925-4774
- Frito-Lay, Inc. 271-3000
- J & B Foods, Inc. 541-7870
- Kar-Nut Products Company 541-7870
- Superior Spice Corp 478-9200
- Variety Nut & Date 288-490

**PROMOTION**
- Action Adv. Dist. & Mailing Company 964-4500
- American Malters 523-8630
- Boulus Display Company (signs) 785-7288
- J.H. Distribution Corporation 279-6998
- Panel Display Corporation 778-7080
- Springs & Hughes Advertising & Prom 510-9111
- Stanley's Adv. & Distributing Company 961-7177

**REAL ESTATE**
- Butt's & Company 644-7712
- Earl Kim Realty, North Beverly 571-2500
- Kirschner Enterprises, Inc. 362-1668
- O'Reilly Realty Investments 669-8844

**RENDERERS**
- Darling & Company 928-7400
- Detroit Rendering Company 571-2500

**SERVICES**
- American Symplexia 484-3333
- Atlantic Saw Service Co. 541-2813
- Beaver Mechanical Services 343-1816
- Camp & Check 383-7027
- Daniels Glass Company 538-2746
- Financial & Markets Enterprises 541-2813
- Gutter's Travel Company 367-0176
- Meadrow Linen Service 366-7700
- Point-Guard Thinsulate 961-7001
- Preferred Marketing Service 586-4042
- Reed Service Company 857-8401
- Relay Corporation 477-3500
- A.J. Shaheen Electric Company 885-3670
- Sapp & Shave Screen Company 586-7817
- M.A. Young, Consultant 477-1111
- Suburban Coffee Service, Restaurant, Deli 484-1100
- Swansen, Inc. (616) 366-2400

**SPICES & EXTRACTS**
- Ralco Spice Company 962-6473

**STORE SUPPLIES & EQUIPMENT**
- A&P Kitchen Supply 992-4367
- Aimor Corporation 399-3230
- Belmont Paper & Bag Co. 491-6550
- Fraza Equipment, Inc. 497-6550
- Great Lakes Cash Register, Inc. 383-3525
- Hobart Corporation 179-1660
- Hussman Refrigeration, Inc. 477-6710
- Leprechaun Coffee, Inc. 912-3400
- Leppin & Sack Company 921-3400
- Multi Refrigeration 961-6566
- Pappas Catering & Delivery 963-8832
- Toledo Scale Company 365-3291
- Wilson Business Machines, Inc. 478-7700
- Zuck Enterprises, Inc. 595-2090

**WAREHOUSES**
- United States Cold Storage 791-7318

**WHOLESALE FOOD DISTRIBUTORS**
- Associated Grocers of Mich. (517) 549-3923
- Bay City Milling & Grocery Co. (517) 892-5859
- Central Grocery Supply, Inc. (111) 239-2035
- Detroit Marine Supply Co. 842-7260
- East End Market, Inc. 912-8501
- Kramer Food Company 585-6145
- Keller Sausage Food Service 861-6566
- Leddy Wholesale Co. 272-2128
- M & M Distributors, Inc. (1) 767-5460
- Rainbow Ethnic Foods & Supplies 424-1165
- Raskin Foods, Inc. 759-3113
- Scott Lead Foods, Inc. (419) 229-3141
- Spartan Stores, Inc. (816) 878-2000
- Superior Food Distributors, Inc. (517) 323-8900
- Tom's Foods 885-6660
- United Wholesale, Inc. (616) 218-4700
- Auber Wolf, Inc. 943-3304

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Drinkin' buddies.